

**REAL ESTATE CONTINUING EDUCATION COMMITTEE  
MEETING NOTICE AND AGENDA**

**There will be a meeting of the Real Estate Continuing Education  
Committee on:**

**Tuesday, September 11, 2012 at 9:15 a.m.  
Department of Business Regulation,  
John O. Pastore Ctr., Bldg. 69-1,  
1511 Pontiac Avenue, Cranston, RI. 02920**

**The following continuing education courses will be reviewed:**

**(The) CE Shop:**

**Renewals for Online Courses:**

- |   |               |
|---|---------------|
| <b>· Diversity: Your Kaleidoscope of Clients</b>                | <b>3 Core</b> |
| <b>· Foreclosures Demystified</b>                               | <b>3 Core</b> |
| <b>· Short Sale and Foreclosure Risk Management</b>             | <b>3 Core</b> |
| <b>· Going Green: The Environmental Movement in Real Estate</b> | <b>3 Hrs.</b> |
| <b>· Today's MLS: New Paradigms, Better Results</b>             | <b>3 Hrs.</b> |

**Future Properties Real Estate Academy:**

- |   |               |
|---|---------------|
| <b>· Everything You Need to Know About Foreclosures</b> | <b>3 Hrs.</b> |
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**Greater Providence Board of Realtors:**

- CRS 163 The New Negotiating Edge...  
A 5-Step Behavioral Strategy** **6 Hrs.**

**Kent Washington Association of Realtors:**

- 012-3 Code of Ethics** **3 Core**

**NBI, Inc. DBA National Business Institute:**

**Re-submit with timeline attached.**

- Title Law in Rhode Island** **6 Hrs.**

**The LepLap Institute, LLC:**

**Review of Continuing Ed from June Commission Meeting:  
Core/Non-Core?**

- SS103 Short Sales and Foreclosures** **3 Core**

**Providence Preservation Society:**

## **Fall Symposium**

**Oct.11-13, 2012**

**· Not Always Pretty: 7 Hrs.**

**Behind the Façade of Historic Preservation in Providence**

### **The Rhode Island Association of Realtors:**

- 379 Situational Agency 3 Core**
- 374 Good Management Means Satisfied Customers 12 Hrs.**
- 375 The Healthy Home 3 Hrs.**
- 376 Weatherization and Insulation 3 Hrs.**
- 377 Green Remodeling 3 Hrs.**
- 378 Home Comfort: Heating, Cooling and Ventilation 3 Hrs.**

### **Instructors:**

#### **(The) CE Shop:**

- Michael K. McCallister**

### **Greater Providence Board of Realtors:**

- **Edward Hatch**

#### **Kent Washington Association of Realtors:**

- **Alyce C. Kleczek**
- **Dean A. de Tonnancourt**

#### **Providence Preservation Society:**

- **Brian M. Sirman**
- **Briann G. Greenfield, PH.D.**
- **Christiana Morgan Grefe**
- **Edward F. Sanderson**
- **James Barnes, A.I.A.**
- **James Brayton Hall**
- **Melvin L. Zurier, Esq.**
- **Richard E. Greenwood**
- **Sarah Zurier**
- **Thomas S. Michie**
- **Valerie Talmage**

#### **Real Estate Nexus Training Academy:**

**· Jeanne M. Elson Gordon**

**Rhode Island Association of Realtors:**

**· Richard V. Rheinberger**

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**William J. DeLuca,  
Real Estate Administrator**

**&#9679; All are welcome to any meeting at the Department of Business Regulation, which is open to the public. If communication assistance (readers/interpreters/captioners) is needed or any other accommodation to ensure equal participation, please contact the “Department” at least five (5) business days prior to the meeting.**

**&#9679; Posted on September 4,2012, at DBR, State House Library, and with the Secretary of State’s Office. Pursuant to the Open Meeting Law, R.I. Gen. Laws § 42-46-6 (b), business not included in**

**this notice may be considered with the consent of the majority of the Real Estate Commission and/or may convene into Executive Session (closed) pursuant to R.I. Gen. Laws § 42-46-5.**